

## WOODLAKE GROUP

### WOODLAKE OVERVIEW

Woodlake Group is a private equity investor in middle-market companies. Woodlake has invested in a range of manufacturing platforms, including automotive, heat exchange, telecom hardware, and construction materials.

Woodlake Group greatly emphasizes **partnering** with owners of niche middle-market companies looking for an exit or growth capital. Our priority is to build our businesses on trust, integrity, and transparency as **long-term partners**.

We are committed to our portfolio companies, spending time and resources to add value by supporting focused growth strategies, and leadership development. Our interest is in companies that have a unique and attractive business model led by an outstanding management team with historical and repeatable cash flow.

### INVESTMENT CRITERIA

**WoodLake Group makes control private equity investments in lower and middle-market companies.**

**Geography:** North America

**Transaction Focus:**

- Majority Recap
- Management Buyout

**Platform Financial Parameters:**

- \$30 - \$200 Million Enterprise Value
- \$5 Million Plus EBITDA
- \$25 Million Plus in Revenue
- 10% plus EBITDA Margins
- Stable, recurring positive cash flow
- Manageable CapEx, highly scalable model
- Building platforms and availability of add-on acquisitions
- Transactions with EBITDA exceeding \$25 million, e.g., public carveouts & divestments

**Management**

- Deep experience managing companies conforming to our interest
- Proven managers with successful history of driving value creation
- Strong alignment of interests and equity ownership

**Industry Focus:**

- Automotive
- Aerospace & Aviation
- Automation, Systems, & Robotics
- Building Products & Materials
- Business Services
- Commercial Industrial
- Food & Beverage
- Recreational, Enthusiast-based Business

### Contact Us

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